

# FEDERAL AVIATION ADMINISTRATION SMALL BUSINESS MATTERS



## DIRECTOR'S CORNER



Greetings,

National Small Business Week, May 12-15, 2014, designated by President Obama, was reserved to recognize the critical contributions of America's entrepreneurs and small business owners.

According to the US Dept. of Commerce, Bureau of the Census and International Trade Administration, small businesses:

- Represent 99.7 percent of all U.S. employer firms,
- Employ 64 percent of net new private sector jobs,
- Pay more than 42 percent of total U.S. private-sector payroll,
- Generated 60 percent to 80 percent of net new jobs annually over the last decade,
- Produced 13 to 14 times more patents per employee than large patenting firms, and
- Employees 43 percent of high tech workers.

In celebration of National Small Business Week, the FAA presented its 2013 "Best of the Best" awards on May 15, 2014 in a ceremony held at Washington Headquarters in the Elwood R. Quesada Auditorium to honor FAA employees and organizations for their significant achievements and contributions to the FAA Small Business Development Program during Fiscal Year 2013.

Congratulations and thank you to all award recipients!

Fred Dendy  
Director, Small Business Development

## IN THIS ISSUE

- Pg. 1** *Director's Corner*
- Pg. 1** *Upcoming Events*
- Pg. 2** *"Best of the Best" Awards*
- Pg. 3** *Outreach Events*
- Pg. 4** *Did You Know?*
- Pg. 4** *Small Business Liaison Representatives*

## Upcoming Small Business Matchmaking Event

**JUNE**

**17**

Mike Monroney  
Aeronautical  
Center

9:00 AM-12:30 PM

Interested Vendors Should  
Contact:

Gerald A. Lewis

[gerald.a.lewis@faa.gov](mailto:gerald.a.lewis@faa.gov)

**\*\*Participation is limited to the first 60 vendors that respond to the event announcement.**

Vendors must be registered in SAM\*\*



## "BEST OF THE BEST"

### *Small Business Development Awards Program*



#### **Small Business Advocate of the Year**

*Gerald A. Lewis*



#### **Corporate Citizen of the Year**

*Office of Information & Technology Services*



#### **Program Official of the Year**

*Virginia E. Perando*



#### **Procurement Team of the Year**

*eFast Team—Alex Greenlee, Vera Irwin, Alan Behr, Catherine Perry, Joe Carey, Todd Johnston, Robert Zuckerman, Stephen Mostow (not pictured - Keondra Perkinson and Estrella Gonzales)*



#### **Procurement Official of the Year**

*Charles Lingafelt*





## MATCHMAKING EVENTS

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Outreach events were held across the agency this fiscal year to help small business vendors to learn how to do business with the FAA and assist procurement decision makers in identifying small businesses to support the FAA mission. Approximately 200 vendors participated in these events!



**Central Service Area, Ft. Worth, Texas**  
April 29, 2014



**Eastern Service Area, Atlanta, Georgia**  
March 19, 2014



**Western Service Area, Renton, Washington**  
May 8, 2014



**Washington DC**  
March 25, 2014

Thank you to all participants!!!

You play an important role in assuring that the FAA is responsive to the small business community.



## DID YOU KNOW?

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Having a hard time finding a qualified source for your procurement? Have you searched Source-Net?

Source-Net is the FAA small business database for a wide variety of products and services that are available from companies who have registered to do business with the agency. New vendors and updated company information are added to the database daily. CHECK IT OUT at: <http://www.sbo.faa.gov>

## TRAINING COURSE

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*Now available in eLMS:*

[FAA 60000099 FAA Small Business Development Program](#)

## FAA SMALL BUSINESS LIAISON REPRESENTATIVES

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